

1.01.15

TO PROSPECTIVE NEW ACCOUNTS

Thank you for your interest in Pageley's range of products – we do hope that we can be of assistance to you.

I would like to take this opportunity to introduce our business to you so that we can provide you with the highest level of service possible.

To open an account with Pageley, you must meet the following criteria:

- Your business must have a street shop front in a retail/commercial area; or
- If an online business, you must have a dedicated website with shopping cart facilities and a means of secure online payment. This business must be your primary source of employment. You must undertake to carry a representative range of Pageley stock.
- Your business must be primarily focused on the toy & hobby industry.
- Your business must possess an Australian Business Number (ABN) or a New Zealand Tax Number.
- You must have completed and signed a Pageley new account application form.
- Your new account application must be approved by Pageley management.

We have two types of account:

- **Pro Forma Accounts –**
All small and irregular trading accounts, and non credit account customers are on a pro forma basis (ie payment prior to order shipment).
Orders awaiting pro forma payment will be held until the end of the month, when they will be deleted if payment has not been made.
Pro forma accounts which regularly fail to make prompt payment for pro forma invoices will be closed, and no further orders will be able to be accepted.
- **Credit Accounts –**
For credit accounts, the first three orders will be on a pro forma (ie payment before order shipment) basis.
Credit account approval qualifies you to pay accounts strictly on 30 days from statement. Accounts which exceed our permitted trading terms will be placed on Stop Supply pending payment, and may be referred to our mercantile agency for collection. All collection costs – mercantile agency, solicitors' fees and other expenses will be borne by the past due customer.

Enclosed with this letter is an application for credit form. Please fill it in as completely and accurately as possible, and return it to us, so that we may process and approve facilities for you. Credit accounts qualify for 30 days credit from date of statement. No extensions beyond this period are possible, and overdue accounts are placed on stop supply, and may incur the loss of established discounts and interest charges.

Please note that our settlement terms for retail outlets are 2 1/2 % 7 days from receipt of goods.

Minimum order to qualify for Free Into Store delivery, where applicable, is \$425.00 + GST. Orders under this amount will be charged freight at cost, and may incur a handling fee. For FIS delivery zones, please refer to the front page of our price list. For New Zealand customers, we will pay a 50% freight contribution, subject to minimum AUD425.00 shipments.

All Pageley's list prices exclude GST. GST will be noted separately on each invoice, for Australian customers. Pageley issues Tax Invoices in accordance with existing tax legislation. Pageley's Australian Business Number is 12 006 697 347, which is quoted on all Tax Invoices issued by us.

Pageley retains title to all goods sold by us while the customer has any monies outstanding to Pageley.

If you would like to be on our mailing list, and receive monthly e mail copies of our newsletter and New Release sheets, please advise us of your interest, and your e mail address.

If you have any queries, please do not hesitate to contact us!

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